

WWT's Global Financial Services

Business value accelerator
February 2021

Executive Summary

Taming the complexity of transformation within the financial services and banking industry is no small feat. It can only be accomplished through tireless innovation and it requires never losing sight of the needs of customers. Success cannot be measured by one initiative and often the most valuable lessons are those learned through failure.

In working to simplify the complexity of transformation, WWT offers a remarkable set of capabilities and resources, as well as decades of experience serving many of the world's largest financial services and banking organizations. But more importantly, we offer the strength of our commitment to partnership. This commitment is founded on our core values and positions us, culturally, to do incredible things for our customers.

OEM partnerships

WWT partners with the world's leading technology manufacturers to amplify the value of their solutions. We maintain the highest levels of certification and feature a wide array of OEM products in our Advanced Technology Center (ATC). Our global supply chain operation is tightly integrated with our OEM Partners and has become a vital resource in helping our customers accelerate technology deployment.

Strategic partnerships



Advantage partnerships



Disruptive partnerships



Global reach

With international sales making up approximately 10% of total revenue, WWT now operates more than 2 million square feet of warehousing and distribution facilities around the world, as well as more than 100,000 square feet of staging and integration space.

Overview of WWT's Global Capabilities

WWT's Global Integration Centers are climate-controlled production environments with advanced networking, secure remote access and certified procedures specifically designed for staging, kitting and configuring the latest advanced technology solutions.

North American Integration Center: U.S.

The North American Integration Center, located in the U.S., operates more than 55,000 square feet of secure integration space with the capacity to simultaneously configure and integrate thousands of systems per week.

European Integration Center: Amsterdam

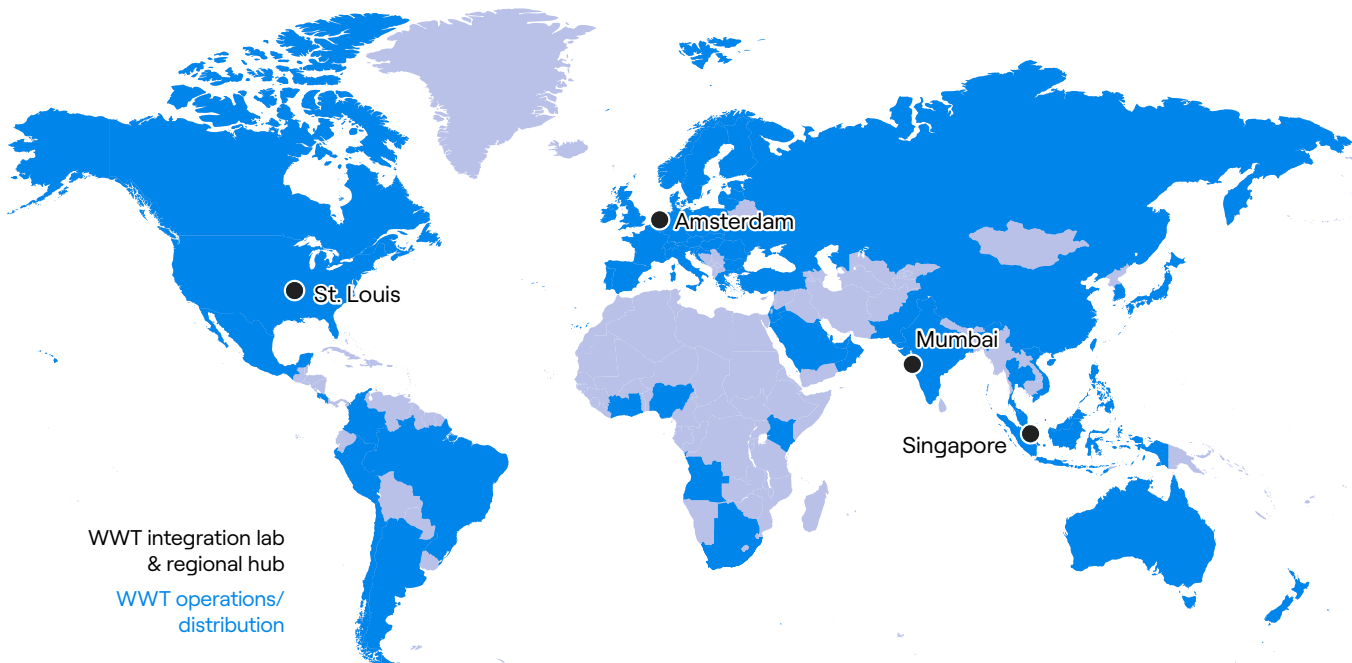
The Amsterdam-based Integration Center provides a range of services to support customer projects and programs, including warehousing operations, quality control, trade and compliance management and material forecasting and procurement planning.

In addition to a dedicated infrastructure to support data center integration activities, the European Integration Center offers lab services, including rack and stack, cabling, configuration and custom crating for systems shipment.

Asian Integration Center: Singapore

WWT has been expanding its global footprint in Asia, including the development of facilities and resources in India. WWT's Integration Center in Singapore provides a full range of integration services, including rack and stack, cabling, configuration and custom crating for systems shipment.

WWT's global footprint



The key to long-term success

Perhaps the most important aspect of WWT's value proposition is the cultural commitment we make to our customers' success.

Our culture is our secret weapon

At WWT we start with our greatest innovations of all, our people and our culture. Because we know this is what drives results. Our core values aren't just posters on the wall, they are how we act with each other, our customers and our partners. They shape who we are and how we give back.

WWT's priorities

Our people. WWT builds and invests in the people and teams necessary to help customers accelerate technology deployments and recognize results faster.

Our partnerships. WWT partners with customers and OEMs to enable desired results for both.

Our focus on outcomes. WWT intentionally develops and deploys solutions that combine innovative products with WWT's resources, capabilities and intellectual property in order to achieve desired business outcomes for customers.



Corporate Social Responsibility (CSR)

WWT's Corporate Social Responsibility (CSR) program truly embraces the social issues that are important to our employees, our customers and our partners. We solicit feedback, listen and respond to the concerns that are most pressing to our key stakeholders.

- Diversity & Inclusion (D&I)
- Global Community Impact
- Preserving the Environment
- Being a Great Place to Work

“We believe making a positive social and business impact on the world requires a combination of corporate social responsibility and embracing diversity in people and ideas.”

Ann Marr, Corporate Social Responsibility Executive Sponsor





WWT’s commitment to diversity

Diversity is what makes us unique as an organization, but Inclusion is what sparks our innovation and creativity. Our vision and mission is to provide all employees an opportunity to advance their competencies through continuous learning while building a sense of camaraderie, mentorship and increased awareness throughout the organization.

WWT’s Diversity and Inclusion (D&I) Program

Our commitment in building a diverse workforce starts with our recruiting efforts reinforced through leadership support. Finding the very best talent who can embrace the company’s core values and possess the competencies for the job. We will continue to leverage our collaboration with strategic partners, professional organizations, college on-campus organizations and community outreach partners.

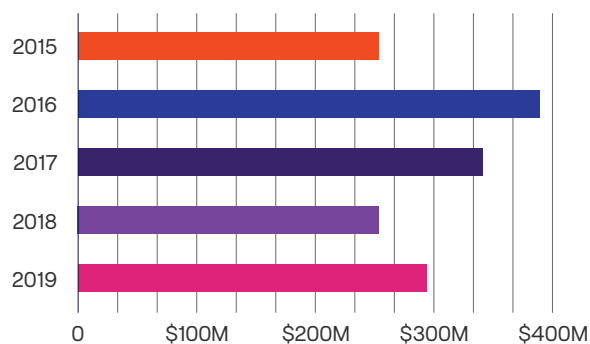
Continuous education

WWT also strives to provide continuous education on embracing and celebrating the cultural differences of our employees. Creating a Culture of Inclusion encourages different perspectives, experiences and capabilities in everything we do. We will continue to drive change and education through equality, community partnership and connection.

Supplier diversity spend

Category	Spend amount	Number of suppliers
Minority Owned	\$ 49,944,276	41
Women Owned	\$ 8,492,009	40
Veteran Owned	\$ 1,873,348	8
Disabled Veteran Owned	\$ 5,782,793	3
Small Business	\$ 220,251,210	168
Small Disadvantaged Business	\$ 19,084,862	34
Total	\$ 305,428,498	294

YOY diversity spend



Who We Are



Founded in 1990, now 7,000 employees around the world

Nine years in a row on FORTUNE "100 Best Companies to Work For®" list

Ranked #11 on FORTUNE "50 Best Workplaces in Technology" list

#1 partner with VMware, Cisco, Dell EMC, NetApp, HPE, F5, Intel, Palo Alto, Fortinet, Pure Storage and Infoblox

Technology provider to more than 70 of the FORTUNE 100

\$2.1 billion in international revenue



Vision

To be the best technology solution provider in the world



Mission

To create a profitable growth company that is also a great place to work



Core Values: THE PATH

Trust

In character and competency

Humility

Stay grounded; never forget where you come from

Embrace Change

Diversity of people and thought

Passion

A strong work ethic

Attitude

Be positive and open-minded

Team Player

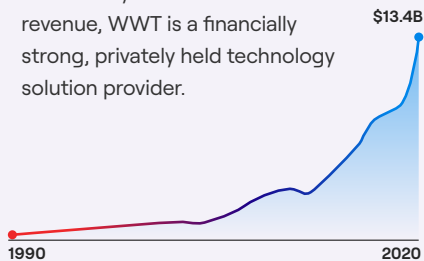
Proactively share ideas

Honesty and Integrity

Adherence to high standards

Revenue Growth

With nearly 13.4B in annual revenue, WWT is a financially strong, privately held technology solution provider.



Strategic Partnerships



Advantage Partnerships



Make a new
world happen.