

**CISCO
Converged Systems**

**Department of General Services - Procurement Division
Event ID: 0000028998, Enterprise Technology
Attachment 1 - Pricing Worksheet, 11/1/2023**

Bidder: **World Wide Technology, LLC**

Sub-Categories	MSRP/List Price	Percentage off MSRP	Contract Price
Core	\$250,000.00	47%	\$132,500.00
Compute	\$500,000.00	69%	\$155,000.00
Market	\$50,000.00	20%	\$40,000.00
Net	\$50,000.00	0%	\$50,000.00
Installation Services	\$200,000.00	10%	\$180,000.00
Professional Services	\$300,000.00	10%	\$270,000.00
Initial Warranty /Support	\$150,000.00	23%	\$115,500.00
Renewal Warranty/Support	\$150,000.00	23%	\$115,500.00
			\$1,058,500.00

**CISCO
Hyper-Converged Systems**

**Department of General Services - Procurement Division
Event ID: 0000028998, Enterprise Technology
Attachment 1 - Pricing Worksheet, 11/1/2023**

Bidder: *World Wide Technology, LLC*

Sub-Categories	MSRP/List Price	Percentage off MSRP	Contract Price
Core	\$250,000.00	47%	\$132,500.00
Compute	\$500,000.00	69%	\$155,000.00
Market	\$50,000.00	20%	\$40,000.00
Net	\$50,000.00	0%	\$50,000.00
Installation Services	\$200,000.00	10%	\$180,000.00
Professional Services	\$300,000.00	10%	\$270,000.00
Initial Warranty/Support	\$150,000.00	23%	\$115,500.00
Renewal Warranty/Support	\$150,000.00	23%	\$115,500.00
			\$1,058,500.00

**CISCO
Networking**

**Department of General Services - Procurement Division
Event ID: 0000028998, Enterprise Technology
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Bidder: **World Wide Technology, LLC**

Categories:		Switches		Routers		S
Sub-Categories	MSRP/List Price	Percentage off MSRP	Contract Price	Percentage off MSRP	Contract Price	Percentage off MSRP
Core	\$100,000.00	47%	\$53,000.00	47%	\$53,000.00	47%
Compute	\$100,000.00	69%	\$31,000.00	69%	\$31,000.00	69%
Market	\$50,000.00	20%	\$40,000.00	20%	\$40,000.00	20%
Net	\$50,000.00	0%	\$50,000.00	0%	\$50,000.00	0%
Installation Services	\$100,000.00	10%	\$90,000.00	10%	\$90,000.00	10%
Professional Services	\$50,000.00	10%	\$45,000.00	10%	\$45,000.00	10%
Initial Warranty/Support	\$50,000.00	23%	\$38,500.00	23%	\$38,500.00	23%
Renewal Warranty/Support	\$50,000.00	23%	\$38,500.00	23%	\$38,500.00	23%
			\$386,000.00			\$386,000.00

Security
Contract Price
\$53,000.00
\$31,000.00
\$40,000.00
\$50,000.00
\$90,000.00
\$45,000.00
\$38,500.00
\$38,500.00
\$386,000.00

CISCO
Storage Area Network (SAN) Fabric

Department of General Services - Procurement Division
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Bidder: **World Wide Technology, LLC**

Sub-Categories	MSRP/List Price	Percentage off MSRP	Contract Price
Core	\$350,000.00	47%	\$185,500.00
Compute	\$250,000.00	69%	\$77,500.00
Market	\$50,000.00	20%	\$40,000.00
Net	\$50,000.00	0%	\$50,000.00
Installation Services	\$100,000.00	10%	\$90,000.00
Professional Services	\$100,000.00	10%	\$90,000.00
Initial Warranty/Support	\$100,000.00	23%	\$77,000.00
Renewal Warranty/Support	\$100,000.00	23%	\$77,000.00
			\$687,000.00

**CISCO
Servers**

**Department of General Services - Procurement Division
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Bidder: **World Wide Technology, LLC**

Categories:		x86			
		Rack		Blade	
Sub-Categories	MSRP/List Price	Percentage off MSRP	Contract Price	Percentage off MSRP	Contract Price
Core	\$250,000.00	47%	\$132,500.00	47%	\$132,500.00
Compute	\$500,000.00	69%	\$155,000.00	69%	\$155,000.00
Market	\$50,000.00	20%	\$40,000.00	20%	\$40,000.00
Net	\$50,000.00	0%	\$50,000.00	0%	\$50,000.00
Installation Services	\$200,000.00	10%	\$180,000.00	10%	\$180,000.00
Professional Services	\$300,000.00	10%	\$270,000.00	10%	\$270,000.00
Initial Warranty/Support	\$150,000.00	23%	\$115,500.00	23%	\$115,500.00
Renewal Warranty/Support	\$150,000.00	23%	\$115,500.00	23%	\$115,500.00
			\$1,058,500.00		
				\$1,058,500.00	

**CISCO
Product Group Totals**

**Department of General Services - Procurement Division
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Bidder: **World Wide Technology, LLC**

PRODUCT GROUP	TOTAL \$
Converged Systems	\$1,058,500.00
Hyper-Converged System	\$1,058,500.00
Networking	\$1,158,000.00
SAN Fabric	\$687,000.00
Servers	\$2,117,000.00
GRAND TOTAL	\$6,079,000.00

