

**NETAPP
Converged Systems**

**Department of General Services - Procurement Division
Event ID: 0000028998, Enterprise Technology
Attachment 1 - Pricing Worksheet, 11/1/2023**

Bidder: World Wide Technology, LLC

| Sub-Categories | MSRP/List Price | Percentage off MSRP | Contract Price |
|-----------------------|------------------------|----------------------------|-----------------------|
| Hardware | \$390,000.00 | 21% | \$308,100.00 |
| Software | \$750,000.00 | 21% | \$592,500.00 |
| Accessories | \$15,000.00 | 21% | \$11,850.00 |
| Installation Services | \$15,000.00 | 21% | \$11,850.00 |
| Professional Services | \$30,000.00 | 21% | \$23,700.00 |
| Warranty/Support | \$300,000.00 | 0% | \$300,000.00 |
| | | | \$1,248,000.00 |

NETAPP
Storage Area Network (SAN) Fabric

Department of General Services - Procurement Division
Event ID: 0000028998, Enterprise Technology
Attachment 1 - Pricing Worksheet, 11/1/2023

Bidder: **World Wide Technology, LLC**

| Sub-Categories | MSRP/List Price | Percentage off MSRP | Contract Price |
|-----------------------|-----------------|---------------------|-----------------------|
| Hardware | \$390,000.00 | 21% | \$308,100.00 |
| Software | \$750,000.00 | 21% | \$592,500.00 |
| Accessories | \$15,000.00 | 21% | \$11,850.00 |
| Installation Services | \$15,000.00 | 21% | \$11,850.00 |
| Professional Services | \$30,000.00 | 21% | \$23,700.00 |
| Warranty/Support | \$300,000.00 | 0% | \$300,000.00 |
| | | | \$1,248,000.00 |

Department of General Services - Procurement Division
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Attachment 1 - Pricing Worksheet, 12/8/2023 Addendum #7

Bidder: **World Wide Technology, LLC**

| Sub-Categories | Categories: | | SAN Storage (HDD/Hybrid) | | All-Flash Array (AFA) ¹ | | Capacity Flash | |
|-----------------------|-----------------|---------------------|--------------------------|---------------------|------------------------------------|---------------------|-----------------------|--|
| | MSRP/List Price | Percentage off MSRP | Contract Price | Percentage off MSRP | Contract Price | Percentage off MSRP | Contract Price | |
| Hardware | \$390,000.00 | 21% | \$308,100.00 | 21% | \$308,100.00 | 21% | \$308,100.00 | |
| Software | \$750,000.00 | 21% | \$592,500.00 | 21% | \$592,500.00 | 21% | \$468,075.00 | |
| Accessories | \$15,000.00 | 21% | \$11,850.00 | 21% | \$11,850.00 | 21% | \$9,361.50 | |
| Installation Services | \$15,000.00 | 21% | \$11,850.00 | 21% | \$11,850.00 | 21% | \$9,361.50 | |
| Professional Services | \$30,000.00 | 21% | \$23,700.00 | 21% | \$23,700.00 | 21% | \$18,723.00 | |
| Warranty/Support | \$300,000.00 | 0% | \$300,000.00 | 0% | \$300,000.00 | 0% | \$300,000.00 | |
| | | | \$1,248,000.00 | | \$1,248,000.00 | | \$1,113,621.00 | |

¹All Flash Array (AFA) includes NVMe and SCM if available

²Data Backup & Recovery includes S3 Gateway if available

ACRONYM DEFINITIONS

HDD = Hard Disk Drive

SAN = Storage Area Network

NAS = Network Attached Storage

SCM = Storage Class Memory

NVMe = Non-Volatile Memory Express

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| Software Defined Storage (SDS) | | Object Storage Array | | NAS | | Data Backup & Recovery ² | |
|--------------------------------|----------------|-----------------------|----------------|-----------------------|----------------|-------------------------------------|----------------|
| Percentage off MSRP | Contract Price | Percentage off MSRP | Contract Price | Percentage off MSRP | Contract Price | Percentage off MSRP | Contract Price |
| 21% | \$308,100.00 | 21% | \$308,100.00 | 21% | \$308,100.00 | 21% | \$308,100.00 |
| 21% | \$592,500.00 | 21% | \$592,500.00 | 21% | \$592,500.00 | 21% | \$592,500.00 |
| 21% | \$11,850.00 | 21% | \$11,850.00 | 21% | \$11,850.00 | 21% | \$11,850.00 |
| 21% | \$11,850.00 | 21% | \$11,850.00 | 21% | \$11,850.00 | 21% | \$11,850.00 |
| 21% | \$23,700.00 | 21% | \$23,700.00 | 21% | \$23,700.00 | 21% | \$23,700.00 |
| 0% | \$300,000.00 | 0% | \$300,000.00 | 0% | \$300,000.00 | 0% | \$300,000.00 |
| \$1,248,000.00 | | \$1,248,000.00 | | \$1,248,000.00 | | \$1,248,000.00 | |

NETAPP
Product Group Totals

Department of General Services - Procurement Division
Event ID: 0000028998, Enterprise Technology
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Bidder: **World Wide Technology, LLC**

| PRODUCT GROUP | TOTAL \$ |
|----------------------|------------------------|
| Converged Systems | \$1,248,000.00 |
| SAN Fabric | \$1,248,000.00 |
| Storage | \$9,849,621.00 |
| GRAND TOTAL | \$12,345,621.00 |

